

Date: Tuesday, July 27, 2010
To: Lumenera Security/Surveillance Partners
From: James Mihaychuk, Surveillance Product Manager



**Re: End of Life (EOL) Notice
Le259 and Le11059 Network Cameras
Product News #10-Sec-02**

Lumenera is providing notice regarding the end of life (EOL) for its Le259 and Le11059 cameras, including specialized variants of these models.

We sincerely regret the sudden change. The abrupt transition is outside of our control and relates to the end of life of CCD driver chips used in these models. Lumenera expects to cease sales of the effected products by September 30th, 2010 and shipments by December 15, 2010.

As an alternative, Lumenera expects to offer similar functionalities in the Lg series of GigE Vision cameras. These Gigabit Ethernet cameras are now available for sampling and offer the same 100 meter cable span found in our Le series 10/100 base TX (Fast Ethernet) cameras. In addition, the Lg11059 11 megapixel cameras will provide several highly significant improvements:

- Same high-performance 11 megapixel CCD technology as in the earlier Le11059
- Improved compact form factor in the Lg11059
- No cooling fan is included in the Lg11059 design – the Lg11059 is passively cooled
- Same remote control Canon EF lens mount as found in the Le259 and Le11059
- Improved auto-focus features over the Le259 and Le11059
- No rotated JPEG image as found in the Le11059
- Choice of RAW or JPEG-compressed images

While we are confident that the Lg11059 will represent a significant technological advance and provide enhanced performance and ease of use, Lumenera sincerely regrets any inconvenience discontinuing this product may cause your organization.

Our support and sales staff are available to assist you in any way possible. For any questions regarding order, pricing and availability contact tenaha.moxon@lumenera.com or your Business Development Representative. For Technical Support please contact us at support@lumenera.com.

We thank you for your cooperation in this product transition.

Models to be discontinued:

Camera Model	End of Sale (EOS)	End of Life (EOL)
Le259C-MM	September 30, 2010	December 15, 2010
Le259M-MM	September 30, 2010	December 15, 2010
Le11059C	September 30, 2010	December 15, 2010
Le11059M	September 30, 2010	December 15, 2010

End of Sale/End of Life:

Lumenera will continue to take orders for these products from existing customers until the end of sale (EOS) date of September 30, 2010. We have limited availability of the existing CCD driver components; however, we will fulfill as much demand as possible. Please note that all cameras must be scheduled for shipment before the EOL date of December 15, 2010. All orders are subject to credit department approval, and are firm and non cancelable. As quantities are limited please place orders with a suitable lead time so as to guarantee availability. Should you require more cameras over and above your current run rate, please contact your Business Development Representative with a forecast to ensure full delivery.

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Alternative products:

To support you going forward we suggest you consider the new 11 megapixel Lg11059C GigEVision camera which is now available for sampling. Lumenera will work with you on a transition plan to ensure we meet your existing obligations and future application needs.

Substitutions:

Although we will fulfill as much demand as possible, we will be unable to offer an equivalent network camera substitute once our stock is depleted.

Technical support/repair policy:

Customers will continue to receive existing levels of technical support for these cameras. Standard warranties apply. Lumenera reserves the right to substitute new parts or new camera products as required where camera service and repair are required. This general policy may also be subject to other customer-specific service level agreements.

Partner price lists:

Partner price lists have been modified to reflect these changes. Your Business Development Representative will be following up with updated lists.

Contact information:

Should you have questions or concerns please contact your Lumenera Business Development Representative, or Tenaha Moxon, Senior Sales Coordinator, at tenaha.moxon@lumenera.com / +1-613-736-4077 x 180.